### LeapPoint 🔷

#### YOUR SEISMIC PARTNER

As Seismic's 2021 Partner of the Year, LeapPoint lends a unique perspective to enterprise marketing and sales teams. By focusing on optimal processes, automating manual tasks, and ensuring a great user experience, we drive adoption and ROI for your sales enablement investment.

As a partner to the Seismic delivery team, LeapPoint provides engagement strategy that encompasses our cross-vertical expertise with over 150 clients and expansive MarTech and SalesTech platform knowledge. We will act as your key point of contact, providing a strategic roadmap and ensuring that you arrive at your destination on time and on budget.

## Our Seismic service offerings include:





### **Implementation**



LeapPoint's certified Seismic engagement leads understand how to engage your team, the Seismic technical team, and LeapPoint's Seismic experts to enable and accelerate your sales enablement initiative. Based on best practices and experience as Seismic clients, our leads will help you develop a plan for success, avoid common pitfalls, and act as your partner across your journey.

#### **Integrations**



While you may have one or two systems of record, we realize that mature enterprises rely on best-in-class platforms to get their work done efficiently. By evaluating potential integrations and automations, creating a roadmap, and enabling Connected Work®, LeapPoint's dedicated integrations team can eliminate duplicate data entry and reduce data errors by connecting the platforms you use to run your organization.

#### **Assessment**



Not sure if you're getting the most out of your investment, or want ideas on how to further mature or optimize Seismic?

LeapPoint provides a thorough evaluation of your current use cases, architecture, adoption, data layer, content, processes, and overall maturity. We'll provide recommendations and a roadmap on how to get to the next level.

#### **Optimization**



For clients who have implemented
Seismic and are ready to take advantage
of more advanced features, expand use
within other teams, enhance user journey
and adoption, improve reporting,
optimize dashboards, and provide
advanced training and onboarding,
LeapPoint offers hourly packages to help
you tackle your complex initiatives.

#### **Managed Services**



Struggling to effectively self-administer your platform, or want to focus your resources elsewhere? LeapPoint has a team of certified Seismic consultants who are available to manage your platform as a dedicated resource with 6, 12, or 18-month packages available.

# Let's accelerate your Seismic value

Whatever stage you are in with your sales enablement journey, we are here to help. We are able to help both marketing and sales teams implement, integrate, assess, optimize, and manage your Seismic platform.



Elevate your Seismic client experience with LeapPoint. Contact us today

